

Message Text

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ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 COME-00 MC-02 EA-07 CIAE-00

INR-07 NSAE-00 L-03 PM-04 /043 W

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FM AMEMBASSY MADRID

TO SECSTATE WASHDC PRIORITY 4074

LIMITED OFFICIAL USE MADRID 9019

E.O. 11652: N/A

TAGS: BEXP, EIND, EINV, ELEC, SP

SUBJ: SPERRY UNIVAC COLLABORATION WITH NATIONAL INSTITUTE
OF INDUSTRY (INI)

REF: STATE 299493; MADRID A-105, APRIL 29, 1975

1. COMOFFS HAVE SPOKEN WITH LUIS MEYER, DIRECTOR GENERAL, SPERRY UNIV
AC,
WHO STATED PROPOSED FORMATION OF NEW SPANISH COMPANY, UNIFORESA (UNIV
AC
FABRICACION DE ORDENADORES ELECTRONICOS, S.A.) FOR WHICH APPLICATION
FOR
APPROVAL WAS SUBMITTED LAST MARCH 27, IS STILL PENDING. (SEE REFERENC
E
MADRID AIRGRAM). OWNERSHIP UNIFORESA IS TO BE 36 PERCENT INI, 15
PERCENT BY 5 SPANISH BANKS, AND SPERRY RAND 49 PERCENT. THOUGH
FOREIGN, I.E. US, OWNERSHIP WILL BE LESS THAN 50 PERCENT, COUNCIL
OF MINISTERS APPROVAL NEEDED SO THAT FINANCE MINISTRY MAY
MAKE FUNDING AVAILABLE TO INI.

2. MEYER SAID SECOINSA (SEE OUR REF AIRGRAM), OF WHICH JAPANESE FIRM
FUJITSU HAS 30 PERCENT HOLDING, HAS RECEIVED APPROVAL TO PRODUCE
COMPUTER PERIPHERALS AND MINI-COMPUTERS, A COMPLEMENTARY LINE
TO PROPOSED SPERRY RAND PRODUCTION OF MEDIUM AND LARGE SIZE
COMPUTERS. HOWEVER, SECOINSA NOW WANTS TO EXPAND LINE TO LARGER
COMPUTERS AND JAPANESE HAVE BEEN ACTIVE IN SUPPORTING THIS PROPOSAL.
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3. MEYER, WHO SEEMS STILL OPTIMISTIC, SAID LONG DELAY IN OBTAINING APPROVAL SPERRY PROPOSAL WAS DUE TO CABINET CHANGES, SUMMER VACATION, AND PERIOD OF FRANCO'S ILLNESS AND DEATH. HE SAID COUNCIL OF MINISTER'S DECISION THIS MATTER WILL NOT BE MADE UNTIL AFTER JANUARY 6 AT EARLIEST. HE SAID BEST ASSISTANCE AMEMBASSY MADRID COULD PROVIDE WOULD BE FOR AMBASSADOR TO DISCUSS THIS MATTER WITH MINISTER OF INDUSTRY, WHO IS PRIME MOVER, IN JANUARY. EMBOFFS SAID THEY WOULD DISCUSS MATTER WITH AMBASSADOR WHEN HE RETURNS FROM U.S. MEANWHILE, EMBOFFS WILL SEEK OPPORTUNITIES TO DISCUSS THE MATTER WITH OTHER MINISTRY OF INDUSTRY OFFICIALS. MEYER AGREED TO KEEP EMBASSY INFORMED IF AND WHEN NEW DEVELOPMENTS OCCUR.
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Message Attributes

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